

Parishes, Schools and Nonprofits: 2021 Giving Day Participation Information





November 30, 2021



GIVING DAY PARTICIPATION INFORMATION

Table of Contents

You Are Invited to Participate	Page 2
10 Reasons to Participate	Page 3
About the #iGiveCatholic Giving Day	Page 4
Parish/School/Ministry FAQs	Pages 5-7
2021 Participating Organization Timeline	Page 8
2021 #iGiveCatholic Events and Training Sessions	Page 9

For more information about **#iGiveCatholic** in the Diocese of Erie, contact Kathy Grisier, Development Associate
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You are Invited to Participate in





To celebrate and support the charitable, educational, and spiritual ministries of the Diocese of Erie, we are rallying the Catholic community by participating in the sixth-annual #iGiveCatholic Giving Day. We will celebrate this day of Catholic giving on Tuesday, November 30, 2021, also known as #GivingTuesday, a global day devoted to generosity and kindness.

Why are giving days important for our parishes, schools, and ministries of the Diocese of Erie? Research shows that:

- Giving days are attractive to a broad range of parishioners, alumni, and supporters—from individuals in their 20s through their 70s *and beyond*.
- Giving days are a great way to attract new and younger supporters, as well as further engage current donors, ensuring long-term sustainability. In a 2020 donor survey, first-time donors to #iGiveCatholic made up 60% of giving day donors. In addition, 17% were new donors to the organization they supported!
- Compared to traditional campaigns, staff/volunteer time required to launch a giving day is 50% to 80% less.

We believe in the generosity of Catholics in our diocese, and the events in the last 18 months have indeed shown us the importance of engaging online all of our supporters. Working with the 38 other #iGiveCatholic partner arch/dioceses and foundations across the country our goal is to unite the Catholic community in support of our parishes, schools, and ministries. We are happy to announce that our prize pool will be back again in 2021!

Enclosed in this packet is more information about **#iGiveCatholic**, the U.S. Church's Giving Day. We are excited to begin this journey, and we sincerely hope you'll join us by enrolling your organization to participate!



10 Reasons to Participate Tuesday, November 30, 2021

- **It's Easy.** We provide the logos, email templates, and other tools you need to create a communications campaign for your parishioners, parents, alumni, and donors.
- **It's Quick.** 56% of 2020 participating organizations said 3 months was enough time to plan and execute a successful Giving Day.
- **It's Fun.** Rally support by spreading the good news about the impact and mission of your school, parish, or ministry, to the community.
- **Build Relationships** with supporters of all ages and those you would not usually have access to and want to give online. In 2020, 58% of participating organizations said #iGiveCatholic allowed them to further engage their supporters
- **Everyone will be talking about the day,** creating a social media frenzy on Twitter, Facebook, Instagram, and in person!
- **You might win a prize.** And that means more resources for your organization and the good work that you do.
- **Promotes Online Giving.** Last year 63% of participating parishes, schools and ministries said the #iGiveCatholic Giving Day promoted online giving to their organization.
- **Boost Your Digital Outreach.** You'll have lots of Giving Day news and stories to share in your e-newsletters and social media posts. And, 63% of 2020 donors said they heard about the Giving Day through an email or newsletter from the organization they supported.
- **Everyone Can Give.** Donors can give "offline" gifts (cash or checks) directly to you! Be sure to record their gift in your Giving Day dashboard, and if you include their email address, they receive the automatic tax receipt.
- **#10 It's Easy.** This is worth repeating. Send a few emails, and ask your key volunteers to do the same. Be creative. Did we mention it's easy?!



About the #iGiveCatholic Giving Day

Celebrated annually on the Tuesday following Thanksgiving, Black Friday, and Cyber Monday, #iGiveCatholic is a Giving Day that kicks off the charitable season and brings the Catholic community together to give thanks and give back. As the U.S. Catholic Church's Giving Day created to celebrate our unique Catholic heritage, #iGiveCatholic inspires faithful stewards to "Give Catholic" on #GivingTuesday, a global day of generosity.

The goal of **#iGiveCatholic** is to rally our Catholic community in support of our parishes, schools, and ministries. Secure, tax-deductible donations to eligible Catholic organizations located in participating arch/dioceses are given at iGiveCatholic.org during a 24-hour period on #GivingTuesday, November 30, and during the Advanced Giving Day phase beginning at 12:00 AM on Monday, November 15 through 11:59 PM on Monday, November 29. Offline gifts of cash and checks are encouraged and given directly to the organization of the donor's choice during this same period.

In 2020, the sixth year of the campaign raised almost \$13 million! At a rate of 24.7 gifts per minute, 48,273 donors in all 50 states gave \$12,703,973 to benefit 2,600 Catholic parishes, schools and nonprofit ministries through #iGiveCatholic. Donations also came from people in 12 other countries in support of these U.S. Catholic organizations.

Here are two national articles from 2020 if you want to read more about **#iGiveCatholic**:

<u>Catholic Standard (CNS Story) – December 12, 2020</u>

Crux - December 11, 2020

On #GivingTuesday, let's unite our community to share our gifts lovingly in justice with others, and return them with increase to the Lord!



Parish/School/Ministry FAQs

What is #iGiveCatholic?

#iGiveCatholic is a Giving Day that provides Catholic parishes, schools, and ministries in participating arch/dioceses across the country the opportunity to connect with current donors and establish relationships with new supporters.

It is also an opportunity for Catholics to affirm our faith as disciples of Jesus Christ by sharing our gifts out of gratitude and love for one another. The goal of **#iGiveCatholic** is to inspire the Catholic community to come together as faithful stewards and to "Give Catholic" on #GivingTuesday, a global day dedicated to generosity and kindness.

When is #iGiveCatholic?

#iGiveCatholic takes place on #GivingTuesday, November 30, from 12:00 AM to 11:59 PM. And, back by popular demand from donors and organizations, there is an *Advanced Giving Day* phase (acts like a silent phase of a capital campaign) for online and offline "pre-Giving Day" gifts running from 12:00 AM on Monday, November 15 through 11:59 PM on Monday, November 29.

Why host a day of Catholic giving on #GivingTuesday?

We have a day for giving thanks. We have two for purchasing gifts for loved ones—Black Friday and Cyber Monday. And for the tenth year, we have #GivingTuesday, a global day dedicated to generosity. On Tuesday, November 30, individuals and organizations around the world will come together for one common purpose: To celebrate kindness, live generously, and to give back.

How does #iGiveCatholic work?

#iGiveCatholic works with the Giving Day platform from GiveGab with searchable profiles of participating parishes, schools, and ministries affiliated with the 40 participating arch/dioceses/foundations nationwide or through the National Ministries Section of the site. All online donations will be processed through <u>iGiveCatholic.org</u>. Anyone can donate to his or her favorite ministry during the Giving Day or Advanced Giving Day phase either online through the platform, or offline by gift of cash or check given directly to the chosen ministry(ies). Participating organizations can track event progress in their Giving Day dashboard throughout the campaign and donors can track an organization's progress via leaderboards scrolling with each donation on #GivingTuesday, November 30.



Who is GiveGab?

GiveGab is the Giving Day platform provider for the #iGiveCatholic Giving Day. They also provide the technical support and assistance for you and your donors before, during and after the Giving Day.

What organizations are eligible to participate in #iGiveCatholic?

All 501(c)3 parishes, schools, and Catholic-serving ministries affiliated with a participating arch/diocese or foundation are eligible to participate in the **#iGiveCatholic** Giving Day. Please contact the person listed at the bottom of this page for more information.

What does it cost a parish/school/ministry to participate in #iGiveCatholic?

The set-up fee for your organization has been paid by the Catholic Foundation of Northwest Pennsylvania. **#iGiveCatholic** is a gift to you and the community. There are transaction fees associated with all online gifts, as is common, to cover credit card fees, technical support and marketing materials. Over 66% of donors opted to pay this fee, meaning for every \$100 an organization was donated, they received \$97.84.

How do I register my organization to participate?

Online application for participation opens on **August 16**. Eligible organizations in participating arch/dioceses must enroll by following instructions in an email sent to your organization from our office on **August 16**. Be sure to follow all directions, and click the "Apply Now" button on the home page of that site!

Once you answer the registration questions and click to apply for participation, you can enter your "Admin Dashboard" on GiveGab to begin customizing your #iGiveCatholic profile. Your application will be reviewed within a few working days.

Online registration will close **November 3**. *If your organization does not wish to participate in the giving day, please let Kathy Grisier know ASAP or by that date.*

"How-to" articles on registering and completing your profile are located on the Resources page and throughout GiveGab's support center. We also recommend asking questions through the blue chat bubble in the bottom right-hand corner of the iGiveCatholic.org website, or emailing your question to questions@igivecatholic.org.

How will organizations train?

Two live training webinars will be provided, both at 3:00 pm Eastern/2:00 pm Central... one on **August 24**, and one on **November 3**. Additionally, a series of recorded webinars will be maintained on the <u>iGiveCatholic.org</u> website. We strongly advise that you and your volunteers participate in or view these webinars as they will guide you to a successful giving day. Additional training might be offered locally. Please contact your point person listed below for more information.



When will my organization receive our donations?

If you enter a viable bank account number in your online registration profile, your organization's donations will be disbursed via ACH within 5 business days of the donation date. If your organization is fiscally sponsored by the Catholic Foundation of Northwest Pennsylvania, (meaning you do not have a viable bank account to receive funds via ACH or the CFNWPA has agreed to accept donations on your behalf), you will be sent your donations via check within 60 days of the giving day.

Does my organization need to send tax letters to donors for their gift?

Online donors immediately receive a tax receipt via email from **#iGiveCatholic** confirming their gift. *Offline donors will receive the email receipt if you enter their gift of cash or check into the Giving Day dashboard and include their email address.* Note that all donations must be 100% tax deductible (no additional benefits.) However, this tax receipt is not a "thank you," and your donors want to hear from you! By registering to participate in **#iGiveCatholic**, organizations agree to thank donors within seven working days. Participants may contact donors through any medium they like, including thank you letters, phone calls, or social media "shout outs."

Will my organization receive donor information for acknowledgements?

Yes. You will have access to donor information **during the giving day period and indefinitely after the day** via a donations table that can be found under the Donations tab in your Giving Day dashboard, and then downloaded to a CSV file. To log in to your dashboard, go to <u>iGiveCatholic.org</u> and click "**Menu**" in the top right hand corner of the page. A drop down will appear–click "**Log In**" to enter your email and password. For a step-by-step guide to post giving day success, click to read a <u>support article here</u>.

How can I stay up to date on what's happening?

News and updates will be posted regularly to **#iGiveCatholic**'s social media sites:

- **Facebook**: https://www.facebook.com/iGiveCatholic
- Twitter: https://twitter.com/iGiveCatholic
- **Instagram**: https://www.instagram.com/igivecatholic/

I have questions—who can answer them?

For technical issues, send your question through the blue chat bubble on the bottom right hand corner of any page of the #iGiveCatholic.org website to ask questions. You can also email questions@igivecatholic.org. Or, if your question is more local, logistical, or programmatic, you can ask your local contact listed below.



2021 Organization Timeline

Dates	Participating Organizations				
Suggest June- August	* Read all materials from arch/dioceses/foundation or #iGiveCatholic. * Assign primary contact person, or form a committee (two to six people depending on size of organization) for the campaign. * Be sure to involve key volunteers in the effort. Think about those who love your organization, those who "get things done," and those who are connected with lots of other people on social media! *PRO TIP: Do you have donors, council or board members who would be good ambassadors (peer-to-peer fundraisers) to create and promote their own fundraising page for your organization?	Begin talking to key individuals and loca businesses to solicit matching gifts!			
Suggest July- August	*Determine the project/need for the 2021 #iGiveCatholic donationswhat will you use the funds for? Be sure to include this purpose in all your communications. *Set communications, social media strategies using the #iGiveCatholic timeline (under Resources) *PRO TIP: Create video for profile page	ndividuals and t matching gi			
August	*Attend any in-person or virtual trainings offered by arch/diocese/foundation *Watch pre-recorded #iGiveCatholic trainings	d local fts!			
16-Aug	*Organization registration/application for participation begins. Watch for an email from your diocesan/foundation or #iGiveCatholic contact person to start the process.	Promote the giving day project communication methods! Inclu profile page in yo			
24-Aug	Participate in Getting Ready for #iGiveCatholic 2021 webinar for organization participants 3 pm ET - Register HERE				
September	*Enter banking information in GiveGab (platform) dashboard for verification, <u>IF</u> your arch/diocese or foundation is not your fiscal agent (accepting donations on your behalf). *Draft communications and schedule social media posts about giving day *PRO TIP: Update donor/parent/parishioner database with email addresses				
September- October	*Update profile page with logo, photos, story, video, donation levels, etc. *Begin communications to donors to save the date, and give project details with URL to your page. *Create strategy to thank donors by 12/7; schedule Gratitude posts *PRO TIP: If you've participated before, segment previous Giving Day donors sending them special communications	using your re de the direct ur communic			
3-Nov	*Organization registration for participation closes. Remember chat bubble tech support is ONLY available M-F, 9 am to 5 pm ET! Please plan ahead. *Continue communications to donors using multiple methods (email, social media, postcard, etc.) *Plan progress "updates" to donors every month or so after the Giving Day to keep them engaged	gular and some new web address of your ations.			
3-Nov	Also on November 3, Participate in Final Steps for Success for #iGiveCatholic 2021 webinar for organization participants at 3 pm ETThis is a Wednesday - Register HERE				
15-Nov	Advanced Giving Day Phase!	29-Nov			
30-Nov	#iGiveCatholic on #GivingTuesday!	30-Nov			
1-Dec	Must enter into GiveGab dashboard all offline gifts of cash and checks by 11:59 PM today!	1-Dec			
7-Dec					
	onsider posting to social media your #iGiveCatholic project(s) and progress updates throughout the yeaged in what they helped you achieve. Tag these posts with #iGiveCatholic so we see them and may see Questions? Contact Kathy Grisier 814-824-1236 or kgrisier@cfnwpa.org				



2021 Training Session Information

Please mark your calendars to attend an #iGiveCatholic training!

Live Webinars, hosted by GiveGab:

Registration is required. Visit **iGiveCatholic.org** and click the "**Resources**" tab. Then, click the "**Sign Up**" button under the training session(s)!

Tuesday	3-4 PM Eastern	Topic: Getting ready for	Webinar
August 24	2-3 PM Central	#iGiveCatholic	
Wednesday,	3-4 PM Eastern	Topic: Final steps for a	Webinar
November 3	2-3 PM Central	successful giving day	

Pre-recorded training webinars are available in the "Resources" section of the iGiveCatholic.org website.